



# Southwest Baptist UNIVERSITY

## BACHELOR OF SCIENCE IN MARKETING (WWC) & ACCELERATED MASTER OF BUSINESS ADMINISTRATION (MARKETING)

### FRESHMAN - FALL SEMESTER

BIB 1013	Values: Old Testament History	3
ENG 1113	Communication: English Composition I	3
UNI 1111	Opportunities: University Seminar	1
DISCOVER	Society: (American Studies Options)	3
DISCOVER	Values: (Cultural Awareness Options)	2
ELECTIVE	Student Selection	3
<b>Total Credits</b>		<b>15</b>

### FRESHMAN - SPRING SEMESTER

BIB 1023	Values: New Testament History	3
UNI 1121	Reasoning: Introduction to Critical Thinking	1
DISCOVER	Communication: (Composition Options)	3
DISCOVER	Discipline: (Discipline Options)	3
ELECTIVE	Student Selection	3
<b>Total Credits</b>		<b>13</b>

### SOPHOMORE - FALL SEMESTER

ART 2703	Enrichment: Introduction to Graphic Design	3
ECO 2033	Society: Principles of Macroeconomics	3
DISCOVER	Communication: (Communication Options)	3
ACC 2043	Principles of Managerial Accounting	3
MKT 3023	Principles of Marketing	3
<b>Total Credits</b>		<b>15</b>

### SOPHOMORE - SPRING SEMESTER

DISCOVER	Inquiry: (Inquiry Options)	4
DISCOVER	Values: (Spiritual Formation Options)	2
ECO 2023	Principles of Microeconomics	3
ACC 2013	Principles of Financial Accounting	3
MGT 3013	Principles of Management	3
<b>Total Credits</b>		<b>15</b>

### MAY TERM

BUS 2012	Business Communications	2
<b>Total Credits</b>		<b>2</b>

### JUNIOR - SPRING SEMESTER

BUS 2023 or BUS 3073	Reasoning: Business Statistics or Business Law	3
<b>Total Credits</b>		<b>3</b>

### JUNIOR - FALL SEMESTER

MKT 3083 or MKT 4153	Advertising or Retailing	3
MKT 4203	Data Analytics*	3
ELECTIVE	Student Selection	7
<b>Total Credits</b>		<b>13</b>

### JUNIOR - SPRING SEMESTER

FIN 3053	Business Finance	3
MKT 3073 or MKT 4013	Professional Selling or Marketing Research	3
MKT 4253	Digital and Social Media Marketing*	3
ELECTIVE	Student Selection	3
<b>Total Credits</b>		<b>12</b>

### MAY TERM

BUS 4031	Professional Development	1
BUS 4041	Ethics Seminar	1
<b>Total Credits</b>		<b>2</b>

### SUMMER TERM

BUS 2023 or BUS 3073	Reasoning: Business Statistics or Business Law	3
<b>Total Credits</b>		<b>3</b>

### SENIOR - FALL SEMESTER

MKT 3033	Consumer Behavior*	3
MKT 3083 or MKT 4153	Advertising or Retailing	3
MKT 4263	Strategic Marketing*	3
ELECTIVE	Student Selection	6
<b>Total Credits</b>		<b>15</b>

### SENIOR - SPRING SEMESTER

MGT 3033	Operations Management	3
MGT 4083	Strategic Management	3
MKT 3073 or MKT 4013	Professional Selling or Marketing Research	3
ELECTIVE	Student Selection	3
<b>Total Credits</b>		<b>12</b>

### GRADUATE - MAY TERM

BUS 5043	Ethics and Critical Thinking in Business	3
MGT 5013	Managerial Communication	3
<b>Total Credits</b>		<b>6</b>

### GRADUATE - SUMMER TERM

LDR 5063	Leadership Development	3
<b>Total Credits</b>		<b>3</b>

### GRADUATE - FALL SEMESTER

ACC 5113	Accounting for Managers	3
ECO 5043	Economics for Managers	3
<b>Total Credits</b>		<b>6</b>

### GRADUATE - SPRING SEMESTER

FIN 5023	Financial Management	3
MGT 5063	Entrepreneurship	3
MGT 5093	Organizational Strategy	3
<b>Total Credits</b>		<b>9</b>

### DISCOVER Core Curriculum

Student Selection: Open Choice, Second Major Courses, or Minor Courses

\*Accelerated MBA Course

**Total Credits to Graduate with BS and MBA: 144**

Updated Spring 2025